



WESTONBIRT  
SCHOOL

# POLO TEAM MANAGER

- CANDIDATE PACK -



## WELCOME FROM DINA POROVIC

A very warm welcome to Westonbirt!

We are so much more than a school. We are driven by an unshakeable commitment to enabling young people to flourish and thrive in all aspects of their lives. We believe in nurturing individuals who grow up knowing their own worth and the positive impact that they can make. We are guided by a deep belief in the endless potential of every child, which underpins our pursuit of excellence and the high expectations that we have of them.

We model for our pupils a collective lifelong commitment to learning. We are ambitious for and on behalf of them. Intellectual curiosity and an appreciation of the beauty and fragility of this world underpin the approach we take to ensure that the experience of learning is relevant and inspiring. Set within an extraordinary natural environment, Westonbirt offers space to think and to create. This freedom allows pupils to challenge themselves without fear, understanding that growth comes not from the pursuit of perfection, but from effort, reflection and resilience. Individuality is celebrated and pupils develop confidence that is grounded and authentic.

Life at Westonbirt extends far beyond the classroom. Whether through sport, music, drama or creative pursuits, whether leading or learning a new skill, pupils are encouraged to push beyond known horizons and challenge their pre-conceived limitations. They are supported by exceptional staff who are invested in ensuring every child is known, valued and guided to become the very best version of themselves and to experience success.

Westonbirt is a community bound by shared values and a fierce sense of loyalty. We aim to develop young people who are compassionate and courageous, ready not only for university or the next stage of their education, but for exciting, fulfilling and productive lives well beyond their school years. While we are proud of the outcomes our pupils achieve, we measure our success by the stories they create and the good they go on to do in the world.

If our vision and commitment to young people inspires and excites you then I very much hope that you will consider applying. A warm welcome in the most beautiful setting awaits you!



Dina Porovic  
Head



## THE OPPORTUNITY

Westonbirt School is seeking an ambitious, entrepreneurial Polo Team Manager to lead, develop and promote all aspects of our Polo provision, delivered in partnership with the world-famous Beaufort Polo Club.

This is both a strategic and operational role, responsible for delivering an outstanding pupil experience while building a vibrant, sustainable and high-profile Polo programme that directly supports pupil recruitment and admissions.

Initially the role will be heavily weighted towards **building and promoting the programme, forging relationships, marketing and pupil recruitment**. Over time, as the number of players builds, the role will rebalance towards a mix of these aspects and operational management of players and programmes and raising the school's profile through participation in fixtures and tournaments.

The successful candidate will combine a passion for Polo and player development with the entrepreneurial and business development skills needed to create and fill the Polo programme as an important driver of new pupil attraction, enrolment and retention.

The role encompasses:

- Creating and launching the Westonbirt Polo Academy
- Growing Polo provision for beginners and intermediate players
- Building an ambitious programme of matches and tournaments
- Launching exciting Polo programmes as part of the summer school and other holiday programmes



## HOURS, SALARY & BENEFITS

The nature of the role will require flexibility from the successful candidate and will include regular work after school (lessons, clubs and activities) and at weekends (attending events and competitions). Westonbirt is a busy 7-day per week boarding school and the successful candidate should be prepared to take an active role in the boarding community. In addition, the role involves coordinating and delivering summer school and other holiday programmes, with a commitment of 6 weeks during school holidays, including the first 4 weeks of the summer holiday (summer school) and two other weeks to be agreed. We are anticipating that this role will be for three days per week (to be agreed with the successful candidate).

Start date: September 2026 or as soon as possible thereafter.

Salary: An attractive salary will be provided.

Benefits:

- Defined pension contribution
- Means tested staff discount
- Complementary lunch
- Access to the group's counselling scheme
- Personal accident cover at work
- On site parking
- Pre-paid shopping discount card
- Cycle to work scheme

## APPLICATION & KEY INFO

Applicants should complete the school's application form - [link here](#)

The application form may be accompanied by a covering letter of no more than one page.

The closing date for applications is 12pm on Friday 31st July .

Applications will be reviewed as they are received, and we will organise interviews as we receive applications. Prompt application is encouraged.

If you need any adjustment for the application or interview process please contact:  
[HR@westonbirtschool.uk](mailto:HR@westonbirtschool.uk)

Westonbirt Schools are committed to safeguarding and promoting the welfare of children. Applicants must be willing to undergo child protection screening appropriate to the post, including checks with past employers, reference and medical checks and the Disclosure and Barring Service.

Wishford Education is an equal opportunities employer and welcomes applications from all backgrounds. Appointments will be made solely on merit and will be made without regard to age, disability, gender, nationality, race, colour, ethnicity, or religion.



# KEY RESPONSIBILITIES

## Programme Design, Launch & Student Recruitment

- Design and launch a high-quality Polo Academy in partnership with Beaufort Polo Club as a distinctive and market-leading feature of the school's offer
- Position the Academy as a flagship recruitment tool, attracting talented riders from the UK and internationally
- Network with Polo clubs, associations and other key influencers locally, nationally and internationally to promote the programme and identify potential students
- Build strong links with local feeder schools, polo clubs and pony clubs to raise the profile of the Polo Academy, build relationships and recruit potential students
- Attend key events in the Polo calendar such as the Pony Club Polo Championships as a representative of the school
- Work closely with Admissions and Marketing to attract prospective pupils with an interest in Polo, including through the creation of marketing content
- Actively contribute to admissions activity including attending open days, agent tours, and leading meetings and visits with prospective Polo Academy students

## Westonbirt Polo Academy

- Manage and monitor delivery of the programme, working in close partnership with the Head of the Polo School at Beaufort Polo Club
- Support pupils to balance their academic commitments and performance ambitions
- Arrange and manage Polo fixtures for the Westonbirt Polo team
- Support the delivery of clinics, training days and events that enhance pupil experience
- Contribute to the growth, visibility and attractiveness of the Academy as a premium element of the Westonbirt offering
- Work with the Equestrian Programme Lead to ensure a joined-up approach

## Polo Lessons

- Oversee and coordinate a structured Polo programme for Westonbirt students, catering to all abilities in partnership with Beaufort Polo Club
- Develop a clear progression pathway from introductory to advanced performance
- Monitor the provision to ensure quality and value for money

## Holiday & Summer School Provision

- Lead the Polo offering within Westonbirt Summer School
- Develop programmes during the summer and other school holidays that appeal to both Westonbirt pupils and external participants as a pathway into the school
- Work with marketing and admissions teams to ensure holiday provision contributes to future pupil enrolment pipelines

## Additional Responsibilities

- Ensure the highest standards of safeguarding and welfare
- Conduct risk assessments and ensure compliance with health and safety requirements
- Manage relationships with visiting coaches and external providers
- Maintain records of participation, progression and competition activity
- Contribute to wider school life and co-curricular provision.



# PERSON SPECIFICATION

## Essential:

- Strong background and connections in the world of Polo
- Excellent organisational and communication skills and ability to lead and develop a multi-faceted programme
- Entrepreneurial flair
- A passion for working with young people and developing potential
- Confidence engaging with prospective families and representing the school

## Desirable:

- Coaching qualifications / experience
- Experience contributing to programme growth and pupil recruitment
- Awareness of the role of co-curricular provision in independent school admissions strategy

## Personal Qualities:

- Enthusiastic, proactive and outward facing
- Strong communicator and ambassador for the school
- Organised with excellent attention to detail
- Adaptable and willing to support a busy school environment
- Passionate about Polo!



## WESTONBIRT SCHOOL

Westonbirt School is a co-ed independent day and boarding school for boys and girls aged 2 to 18 years, located in the Cotswolds, 90 minutes from London. At Westonbirt you will find an inspired community, set within 210 acres of parkland grounds and a breathtaking mansion. With an ethos of greenhouse not hothouse, success is celebrated and talent is nurtured. The School campus includes a Sports Centre and Swimming Pool and a 9-hole Golf Course.

The School consistently achieves excellent academic results and provides the pupils with a broad range of extra curricula activities to give depth to the learning. All pupils are inspired to achieve their very best potential and leave School with confidence and an ambition for lifelong learning.

The School was recently voted 'Co-educational Independent School of the Year' at the 2023 Independent School of the Year awards and is also included in the Fortune 'World's Leading Boarding Schools' 2023 report with a five star review.

For more information on Westonbirt School, please visit: [www.westonbirt.org](http://www.westonbirt.org)

## WISHFORD EDUCATION

Wishford Education is a leading provider of independent education in the UK. Our group includes independent prep and senior schools, nurseries and day and residential camps. Varied in character but united in ethos, our schools, nurseries and camps understand where the true value of an independent education lies, and provide high-quality learning, outstanding opportunities and a happy, caring environment in which children achieve amazing things.

Founded in 2011, the group currently comprises ten independent schools in Wiltshire, Gloucestershire, Berkshire, Buckinghamshire, Oxfordshire and Kent as well as two thriving day nurseries in Wiltshire, an international summer school and an activity camps business.

The group is growing and we expect a number of additional schools and nurseries to join us in the near future.

For more information on the Wishford group, please visit: [www.wishford.co.uk](http://www.wishford.co.uk)

